

Message Text

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ACTION NEA-05

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /013 W
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R 091256Z JAN 74

FM AMEMBASSY KUWAIT

TO USDOC WASHDC

INFO SECSTATE WASHDC 8458

AMEMBASSY ABU DHABI *AMEMBASSY BEIRUT

AMEMBASSY JIDDA

AMEMBASSY MUSCAT

UNCLAS KUWAIT 0082

BEIRUT FOR RTDO

E.O. 11652: N/A

TAGS: BEXP: KU

SUBJ: EDUCATIONAL EQUIPMENT AND MATERIALS HCADE MISSION

REF: A) KUWAIT 4386 B) STATE 01987

1. POST AGREEABLE TO HOSTING SUBJECT MISSION ALONG
LINES PROPOSED IN REFTELS BUT SUGGESTS NEED FOR SOME
MODIFICATIONS IN TIMING AND FORMAT.

2. WE HAVE SECURED PERMISSION HIGH-LEVEL MINED AND
UNIVERSITY OFFICIALS TO PERMIT MEMBERS LOW-PROFILE
MISSION ACCESS TO KEY EMPLOYEES WITH PURCHASING
RESPONSIBILITY IN THEIR RESPECTIVE ORGANIZATIONS.

3. BECAUSE OF MISSION'S SMALL SIZE AND OVERALL NEED
TO MAINTAIN LOW-PROFILE AT THIS TIME, WE PROPOSE TO HOST
COCKTAIL RECEPTION AT PRIVATE HOME AND DISPENSE WITH
BIC, HAVING MISSION MEMBERS INSTEAD HOLD APPOINTMENTS
AT OFFICES BUSINESSMEN AND GOK OFFICIALS. TO ACCOMPLISH
THIS, WE REQUEST AUTHORIZATION FUNDS FROM MISSION BUDGET
OR HOSPITALITY FUND AS APPROPRIATE FOR RENTAL CAR WITH
DRIVER FOR EACH MISSION MEMBER AT PRICE KD7 PER DAY
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(KD 1 EQUALS \$3.38).

4. WE BELIEVE COSTS FOR AUTOS MORE THAN OFFSET BY SAVINGS ON BIC (KD120), CHARGES FOR REFRESHMENTS AND WAITERS AT BIC (KD34), AS WELL AS TAXI FARES FOR NECESSARY TRAVEL OFFICES MINED AND UNIVERSITY OFFICIALS WHO NORMALLY WOULD NOT COME TO BIC. SOME SAVINGS MAY ALSO RESULT FROM CHANGING RECEPTION FROM HOTEL (APPROX. KD120 FOR FOOD AND SERVICE) TO PRIVATE HOME.

5. RE DATES MISSION STOP KUWAIT, POST URGED BY UNIVERSITY OFFICIAL, WHO MUST FINALLY APPROVE ALL PURCHASES, THAT HE PREFERS MISSION VISIT KUWAIT APPROXIMATELY ONE WEEK LATER THAN NOW SCHEDULED. HE INFORMS US UNIVERSITY TAKES SEMESTER BREAK FROM JAN 17 - FEB 1 AND MANY KEY OFFICIALS (INCLUDING HIMSELF) WILL NOT RETURN FOR AT LEAST; ANOTHER WEEK THEREAFTER. AS UNIVERSITY PLANS FOR CONSTRUCTION ENTIRELY NEW \$120 MILLION CAMPUS OFFERS BEST PROSPECTS FOR LARGE DIRECT SALES, WE RECOMMEND COMMERCE SERIOUSLY WEIGH THIS REQUEST, KEEPING IN MIND RELEVANCE MEMBER'S PRODUCT LINES FOR UNIVERSITY SALES AGAINST INCONVENIENCE EFFECTING CHANGE; MISSION SCHEDULING AT THIS TIME.

6. IN ANY CASE NEED KNOW ASAP MISSION ETA KUWAIT WHICH NOT GIVEN IN REFTEL B AS WELL AS ANSWERS TO PROPOSALS CONTAINED IN PARAS 3 AND 5 THIS MESSAGE IN ORDER EXPEDITIOUSLY PROCEED WITH MISSION PLANNING.

7. FOR MUSCAT: WE PREPARED HOST OMANI MINED OFFICIAL IF HE AND COMMERCE AGREEABLE, BUT WILL WANT TO KNOW DETAILS AS SOON THEY BECOME AVAILABLE.
STOLTZFUS

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